



where you want to be...

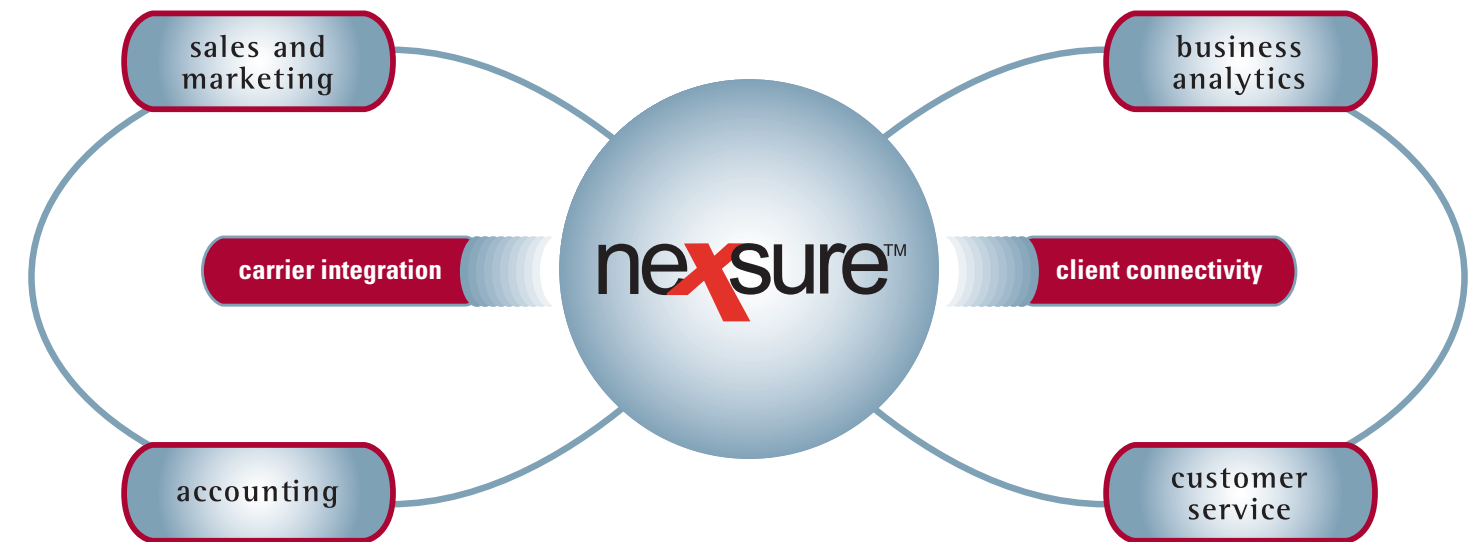


In touch with your customers

Seamlessly integrated with carriers

Connected across all business functions





the value of one

isn't it great when everything comes together?

Today's corporations face a multitude of complex legal and risk management challenges.

Doing business on a global scale, whether that means on the other side of the world or across town, your clients need insurance solutions and risk management services that keep pace with the ever-changing landscape of their business environment.

No longer is the insurance agent or broker viewed simply as a transaction intermediary. Today you're called upon for expert risk-modeling skills and market insights.

As fee-based business models evolve, you want the ability to capitalize on them without compromising time-tested practices or diminishing established revenue streams.

To maintain strong, lasting customer relationships you need technology that integrates the various functions of your business. Dynamic systems tailored to your workflow, giving you end-to-end control over processes.

Nexsure, from XDimensional Technologies, gives you the value of one powerful application that completely and efficiently brings together the multi-faceted processes that comprise your business.

sales and marketing

benefit: intimate, long-term customer relationships

True Customer Relationship Management (CRM) enables you to quantify and capitalize on customer value. It provides integrated solutions that facilitate problem solving at every level of your organization, from the salesperson in the field to the customer service representative in the office.

Nexsure is a focused solution that addresses the CRM challenges you face, like managing contacts and sales opportunities, assigning

and tracking new business, proactively processing renewals and staying in touch with your clients in a highly relational way.

With Nexsure sales force automation you can effectively plan the sales process based on customer need. As lines of business are developed and put into place, Nexsure intuitively prompts your team to recognize ancillary areas of risk management where your products and services would be of value to the customer.

Even when purchase decisions involve multiple buying influences, Nexsure allows you to

record and track account activity and client and carrier correspondence to ensure you're delivering the best possible solutions—all with one consistent, real-time view of the data.

Nexsure also makes it easy to implement standardized processes to ensure best practices are recognized and adopted across the enterprise.

Nexsure agency management produces real-time metrics across all functional areas and levels of your business. In this way you can instantly create up-to-the-minute snapshots of key performance indicators and plan accordingly.

View accounts payable, commissions or carrier book-of-business at the click of a button. All reports provide secure data access with advanced encryption. Nexsure gives you

complete multi-tasking capability, allowing you to query the database and pull reports while continuing to work on other documents.

Powered by Crystal Enterprise™ from Business Objects, Nexsure's Ad Hoc Reporting allows you to build customized reports for specific business needs. Multiple formats are available or you can create your own. The system allows you to drill down for more detailed information or apply sorts and filters to produce specialized reports.

business analytics

benefit: on-demand standardized or ad hoc reports for critical decision-making

Real-time analytics make it possible for you to establish procedures for recognizing and capitalizing on the talents of top performers. This will also help you determine which products and services are selling and why.

With Nexsure, company leaders, managers, producers and support staff are always in a position to analyze, upgrade and utilize data.

accounting

benefit: data convergence, flexibility, and data integrity

Integrated accounting is essential to running your insurance operation. Nexsure provides the full complement of accounting functions with real-time access to standardized reports, like: Trial Balance, Cash Flow Statement, Balance Sheet, Income Statement, Departmental Budgets and Account Detail.

Nexsure allows you to establish up to five levels of organization: regions, territories, branches, departments and profit centers. The account group function allows you to roll up financial

information to a higher organizational level without requiring consistent general ledger accounts. This is possible because every item in the general ledger is assigned to an account group. So when you produce consolidated statements, general ledger entries for distinct organizations feed up into the same categories. This is a big advantage if you operate multiple sales organizations or offices with unique accounting requirements.

Nexsure manages all of your invoicing, commissions, reconciliations and vendor payables.

Transaction detail provides one click access to receivable and payable history on a specific invoice.

Moreover, you'll get an added sense of confidence from Nexsure's advanced security engine and safeguard features designed to assist in compliance with legislation like Sarbanes-Oxley, Graham-Leach-Bliley and HIPAA.

You strive to create an organization where customer inquiries are anticipated and problems are immediately resolved, or better yet, prevented before they arise. You want an environment where communication flows freely and information fuels productivity. Where it's actually easier to follow procedures than skip steps to save time.

Designed by industry experts specifically for managing insurance agencies and brokerages,

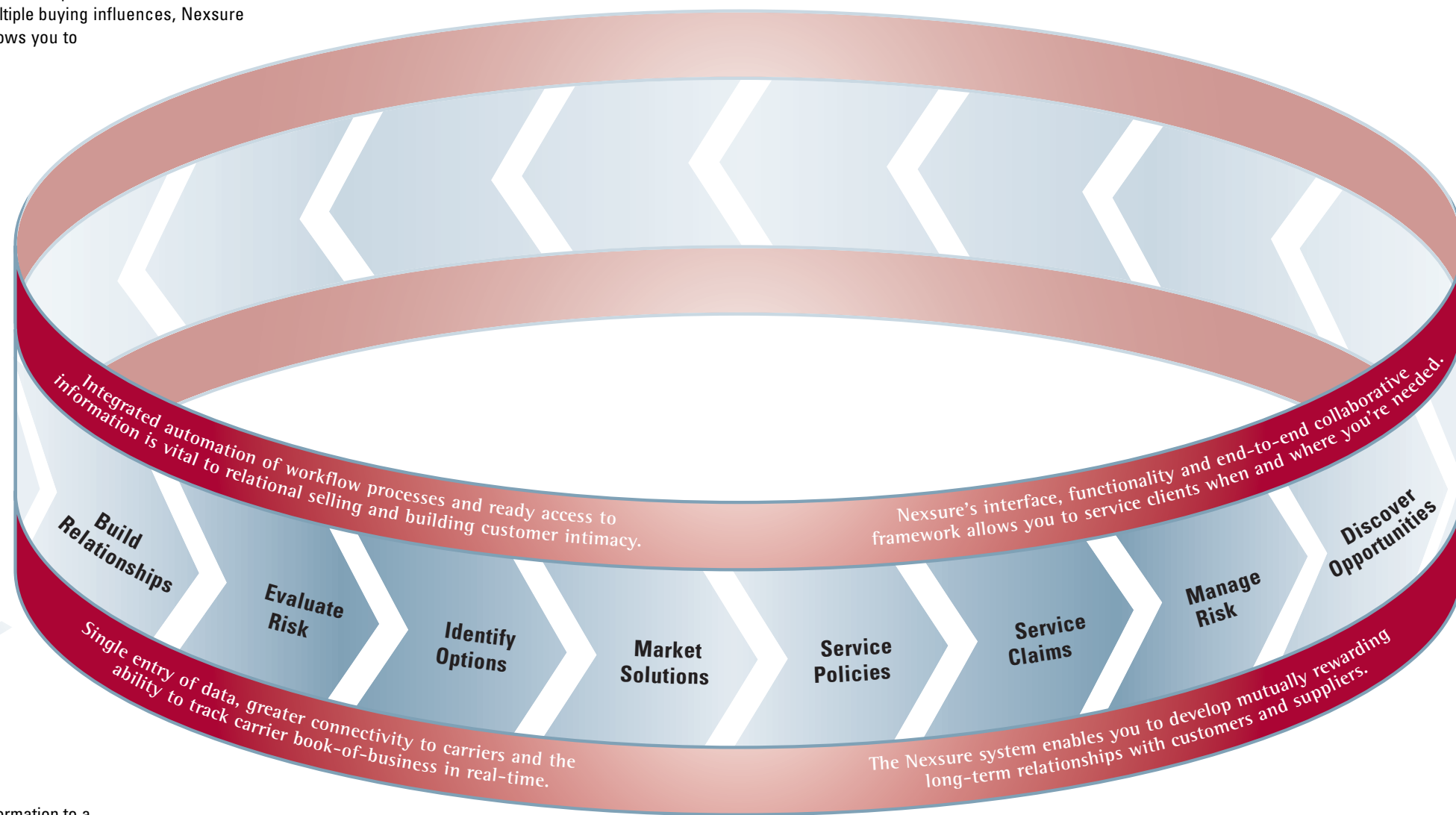
Nexsure allows you to enhance the customer experience throughout the policy life cycle, from prospect to loyal client. In addition, the Nexsure system permits interactive access to carriers in order to evaluate risk, identify solutions, devise coverage plans, process claims and ensure the client's risk is managed with the greatest care and expertise.

The system has built-in renewal notification capabilities, so you can proactively retain and strengthen customer relationships. Client and carrier correspondence, like phone calls,

benefit: end-to-end collaborative framework allows you to service clients when, where and how you need to

letters, proposals, even sticky notes, can be tracked in the system by client name or policy. You can even track activity related to securing financing for your clients' premiums.

When it comes to servicing customers and carriers alike, Nexsure is your end-to-end management solution – adding value to your professional services every step of the way.



customer service

benefit: end-to-end collaborative framework allows you to service clients when, where and how you need to

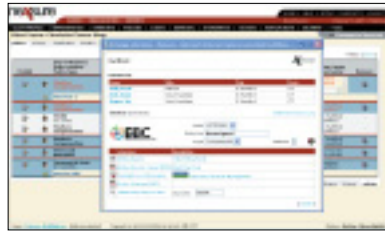
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the value of one



Bookmarks make multi-tasking effortless. Jump to related screens to perform additional tasks and instantly return to where you left off.



Make inquiries seamlessly with Nexsure eServices. Credentials, authentication, and single sign-on are handled automatically.



Instant access to Policy Detail enables your team to provide proactive service and identify client needs for cross- and up-selling.



Immediately generate documents in any Microsoft Office format with data from Nexsure. Produce proposals, form letters and PDFs for client use. Attach e-mails to client records.

Does your current system facilitate or impede business growth?

Acquisition is the key to success in today's marketplace, be it new customers or compatible firms. Either way, the flexibility of Nexsure facilitates the process.

Nexsure is inherently scalable. All you need to add users or offices is an Internet connection. Multi-office and multi-branch operations are easily accommodated.

Nexsure supports a breadth of business lines, including Property and Casualty, Life and Health

and Employee Benefits. Adding new or specialty lines is achieved in a few simple steps. Moreover, you can bundle multiple lines of business for marketing and proposals.

Business growth is hard enough without having to worry and fret about system limitations. With Nexsure your focus is where you want it – on building lasting customer relationships.

Take cost out of your operation while adding value.

Designed especially for insurance agencies and brokerages, Nexsure enables automated processes that reflect natural workflows, giving you the power to standardize and monitor procedures throughout the organization with one holistic system.

Since the system is patterned on the way you run your business, it's natural for employees to follow procedures rather than look for shortcuts to bypass inefficient, time wasting steps

some systems require. This improves the condition and value of your data in effectively managing customer relationships.

Moreover, there is no expensive hardware to buy or maintain. State-of-the-art security and system redundancy protect data and ensure business continuity. Nexsure brings an end to writing multiple checks to multiple information technology providers for monthly maintenance and service contracts.

Experience unprecedented levels of business visibility.

Reporting is comprehensive, giving you an organization-wide view of company performance. Reports can be standardized or pulled in an ad hoc manner, giving you real-time information on which to base critical decisions.

Reporting can be specific to at least five organizational levels and is designed to roll up into enterprise-wide analytics.

Incorporating new acquisitions, remote business offices or specialty lines of business is accomplished with relative ease.

Nexsure provides comprehensive audit trails, including detailed records of user activity and policy or account modifications.

Act on the possibilities rather than be stifled by limitations.

Free yourself from the limitations of legacy systems or a patchwork of incompatible specialized systems for different business functions. Nexsure is the first and only single-instance agency management application designed from the ground up on the most advanced technology.

With Nexsure you no longer need extensive

investments in high-tech resources to service and maintain your agency system. You truly can do more with less.

The system is easy to learn and use, so you'll save time and money on training as well. In addition, Nexsure's architecture sets the industry standard for security, scalability, speed and ease of deployment.

Build sales through better relationships.

Everything about Nexsure is designed to bring you closer to your customer. From Contact Management, to Policy Marketing, to up-selling

advanced Risk Management Services, Nexsure provides the information you need to better serve your customer when and where you need it.

delivering value through industry knowledge and technological leadership

With origins in networking and agency automation services dating back to 1989, XDimensional Technologies continually pushes the technology envelope in the insurance industry. Due to our penchant for innovation, agents and brokers trust us with solving their greatest challenges in automating business processes.

By 1998 our customers recognized the need to keep pace with the advances in technology their clients were adopting. That's when we unveiled ASPN, a hosting service for insurance applications. While the hosting model offered broader access, the available legacy-based applications left a lot to be desired in terms of their design, scalability and security over the Internet.

In 2000, XDimensional began developing Nexsure, the first Microsoft .NET application

designed specifically for operating insurance agencies and brokerages. Since then we've stayed close to agents and brokers, relying heavily on their input in order to improve on the end-to-end agency management solutions we provide.

XDimensional was first in the insurance industry to deploy an ASP (hosting) model. First to introduce web services. First to offer a comprehensive security model and we lead the way in real-time, web-based carrier integration. These accomplishments, along with continued innovation, translate into economic benefits that profit you and your clients.

Together with our customers, we've discovered the value of one. We look forward to sharing that value with you.

reliability, security and business continuity

Nothing is more valuable than your data. Unfortunately, in a matter of minutes power outages, natural disasters or other unforeseen circumstances can wipe out untold volumes of electronic files, disrupt your business and prove costly to correct.

XDimensional Technologies provides unsurpassed security and system redundancy to protect your data and ensure business continuity. That means you won't lose sleep

worrying about disaster plans and formulating security measures to maintain the integrity of your information.

Our central data center located in Brea, California is fully load balanced and redundant, served by multiple ISPs and scalable across all tiers of operations. The facility also meets the highest standards in climate, fire, natural disaster and security control. In addition, we maintain a fully-functioning mirrored site in Phoenix,

Arizona. All transactions on Nexsure are instantly reproduced using state-of-the-art software for data replication, disaster and site monitoring and automated and human response.

XDimensional routinely conducts rigorous testing and disaster simulations to validate system operations and failover, giving you peace of mind and confidence that should adversity strike, you'll be able to continue business operations virtually uninterrupted.

partnerships and alliances

XDimensional Technologies is a Microsoft Certified Partner, a Microsoft Insurance Industry Partner and a Microsoft Insurance Value Chain participant. We're recognized for leading edge deployment of Microsoft .NET technology for web-based application development.

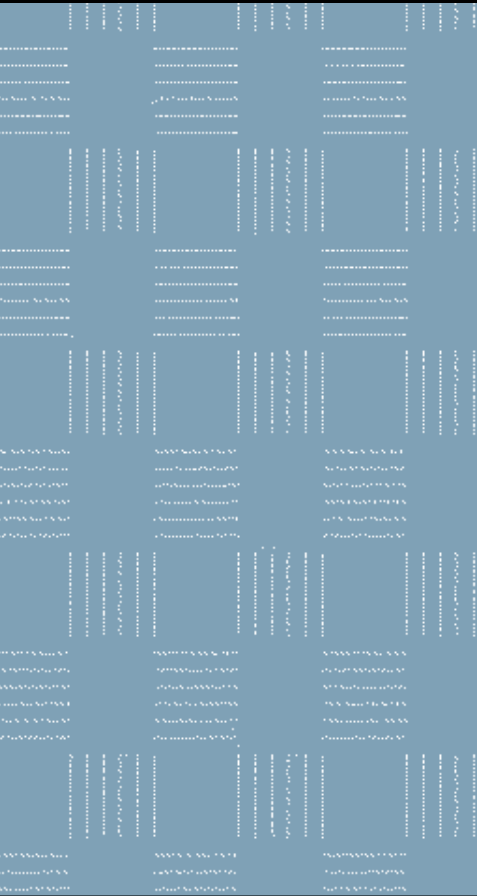
XDimensional Technologies also maintains technical and marketing relationships with Veritas®, Business Objects®, Level 3 Communications®, IBM® and others.

More importantly, we've nurtured strong working relationships on both sides of the insurance value chain, leveraging process improvements

and real-time system integration with carriers and insurance agencies and brokerages into value-added product and service improvements for customers.

We continually add to our extensive set of EDI partners and extend those relationships with web access through Nexsure and real time services.





**one source,
many solutions**

"I was only thinking about a contact management system. But after seeing a demonstration of Nexsure there was an 'overall agreement' that this was the technology to replace our existing agency management system. We have tremendous buy-in to this system."

Beth Harris
Chief Information Officer, Seitlin and Company

"The system is written in HTML language and uses XML data transfer protocols... This provides us with tremendous flexibility going forward. We can upload information from clients and allow them to access functions that aren't available through any other system. Because it is Internet-based, it really expands our ability beyond our marketing territory."

Karen Bitzer
Chief Information Officer, Roach, Howard, Smith & Hunter

"We are able to write more business, and write it faster and easier. Nexsure makes it so much simpler."

Connie Higginbotham
Owner, Auto Insurance Specialists / SIAA Master Agency

"Nexsure is exactly what we were hoping to find. We recognize that browser-based applications are the direction the industry is going. It allows our programmers and IS personnel to be completely hands-off. There's no system maintenance or upkeep demands that would drain our labor force. The .NET model impressed us."

Kevin Cotter
Financial Systems, Amica

"Our implementation covered all the bases including conversion of data from our old management system and downloads from our carriers. We're a large, multi-office agency and running our entire business on Nexsure. We've found the staff at XDimensional to be thoughtful and responsive to our needs."

Ralph Williams
President, SCA Insurance